

Christopher Deranian

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EXPERIENCE

Sunrun Denver, CO — Senior Strategy Analyst

July 2021 – Present

- Lead data science projects on the Channel Sales team to evaluate the efficacy of sales programs, improve operational efficiency and evaluate go-to-market strategy
- Coordinate with finance and pricing teams to identify new market opportunities for residential solar plus storage
- Streamline processes for new partner due diligence, onboarding and integration

Guidehouse (formerly Navigant) Boulder, CO — Clean Energy Consultant - Data Sciences Group

August 2019– June 2021

- Supported evaluation, measurement and verification (EM&V) for energy efficiency behavioral programs utilizing econometric techniques
- Advised a major automaker on the market potential of electric vehicle-to-grid technology through building load profile simulation
- Conducted analyses to support a "Locational Value of Distributed Generation" report for the New Hampshire Public Utilities Commission to help guide tariff development for renewable energy technologies
- Developed a fuel substitution tool for a state energy commission to evaluate the marginal costs and carbon abatement of electrification and efficiency policy scenarios

Concentric Energy Advisors Washington, DC — Summer Associate

May 2018 – August 2018

Instinctif Partners London, UK — Financial Services Intern

September 2017 – December 2017

Prime, Buchholz and Associates Portsmouth, NH— Client Service Intern

May 2017 - August 2017

Cresa Consulting Group Washington, DC — Intern

January 2017 - May 2017

EDUCATION

University of Maryland, College Park

Bachelor of Arts in Economics, Honors May 2019

Graduated with Distinction, GPA 3.53

Dudley and Louisa Dillard Award in Economics

- Presented to the economics honors student with the highest quality thesis
- Honors Thesis: *How Price and Non-Price Policy Affects California Water Demand*
- Published on the website of Stanford's undergraduate economics journal, *Comparative Advantage*

Minors: International Development and Conflict Management; Business Analytics

- Presented capstone on a pay-for-results competition model for irrigation technology adoption in front of USAID professionals

CIVICUS Living and Learning Program

- Engaged in discussion classes and service projects in the DC area centered around civic engagement

IES Study Abroad: London

- Courses taken from London School of Economics professors include International Finance, UK Politics and the Economics of Climate Change

SKILLS

R

SQL

Shiny

Git

TFS

Stata

ArcGIS

GCP

Tableau

Technical

Writing

Salesforce

Spanish
(basic)